

## MEETING OF THE BOARD OF GOVERNORS Committee on Strategic Initiatives

September 11, 2024 at 12:15 p.m.
Via Videoconference and PBS North Carolina Livestream
UNC System Office
223 S. West Street, Board Room
Raleigh, North Carolina

#### **AGENDA**

#### **OPEN SESSION**

A-1.	Approval of the Open Session Minutes of May 22, 2024	Joel Ford
A-2.	Committee on Strategic Initiatives Annual Agenda	Joel Ford
A-3.	Understanding and Addressing Enrollment Trends	•
A-4.	Adiourn	Shun Robertson



## MEETING OF THE BOARD OF GOVERNORS Committee on Strategic Initiatives

Swadesh Chatterjee, Secretary

#### **DRAFT MINUTES**

May 22, 2024 at 3 p.m.
Via Videoconference and PBS North Carolina Livestream
UNC System Office
223 S. West Street, Board Room
Raleigh, North Carolina

This meeting of the Committee on Strategic Initiatives was presided over by Chair Mark Holton. The following committee members, constituting a quorum, were also present in person or by phone: Joel Ford, Carolyn Coward, Swadesh Chatterjee, Gene Davis Jr., Estefany Gordillo-Rivas, and John Fraley.

Staff members present included Andrew Kelly and others from the UNC System Office.

#### 1. Call to Order and Approval of Minutes (Item A-1)

The chair called the meeting to order at 3 p.m. on Wednesday, May 22, 2024. The minutes from the September 13, 2023 meeting were approved by unanimous consent.

#### 2. The Impact of Artificial Intelligence on Higher Education (Item A-2)

The Committee on Strategic Initiatives heard from three presenters on the current landscape of artificial intelligence in higher education nationally and within UNC System campuses. Kyle Bowen, deputy chief information officer at Arizona State University, provided the committee with an overview of the applications of artificial intelligence at Arizona State. Following Mr. Bowen, we heard from two current University of North Carolina System administrators, Dr. Stan Ahalt, the founding dean of the UNC-Chapel Hill's new School of Data Science and Society, and Dr. Rachel Levy, the executive director at the Data Science Academy and professor of mathematics at NC State University, on the uses and advances of artificial intelligence on their campuses.

There being no further business and without objection, the meeting adjourned at 4:10 p.m.					



## MEETING OF THE BOARD OF GOVERNORS Committee on Strategic Initiatives September 11, 2024

#### **AGENDA ITEM**

Situation: Understanding enrollment trends allows our institutions to effectively allocate

resources, ensure financial health, and predict future needs. While overall System enrollment has remained steady in recent years, that stability masks substantial changes in our student mix, including in-state/out-of-state and undergraduate/graduate class

composition.

Background: Several factors contribute to enrollment changes, including demographic shifts,

declining consumer confidence in higher education, and increased competition from neighboring states' colleges and universities. The landscape of higher education is changing rapidly, and we must understand and adapt to these trends to continue fulfilling our mission of providing high-quality education to address the needs of North

Carolina's growing economy.

Assessment: Over the 2024-2025 academic year, the Committee on Strategic Initiatives will study

enrollment trends and their implications for institutional finances, staffing, and academic offerings. Where appropriate, the committee may recommend changes to

policy and/or practice.

**Action:** This item is for information only.



#### MEETING OF THE BOARD OF GOVERNORS Committee on Strategic Initiatives September 11, 2024

#### **AGENDA ITEM**

A-3.	Understanding and Addressing Enrollment Trends	Andrew Kelly
		Shun Robertson

Situation: As a significant portion of revenues at UNC System institutions are enrollment

dependent, monitoring historical and projected trends has become a matter of fiscal importance as enrollment fluctuations can impact institutions' long-term viability.

**Background:** The System's in-state enrollment has declined over the past decade, while out-of-state

enrollment has increased. This trend helps to explain, in part, why the System may experience a decrease in state appropriation even though overall enrollment is stable

or up.

What explains this pattern? Many internal and external drivers impact enrollment trends at UNC System institutions, including macroeconomic factors, demographic shifts, college-going rates, institutional matriculation practices, and student persistence

and completion practices.

Assessment: The committee will receive a presentation on national, state, and UNC System

enrollment trends and the drivers behind those trends. The committee will also hear an update on internal System efforts to develop an enrollment projection model to help institutions navigate the financial impact of enrollment changes. The additional materials will be available in hard copy on the day of the meeting and via BoardEffect at

the conclusion of the meeting.

**Action:** This item is for discussion only.





# UNDERSTANDING & ADDRESSING ENROLLMENT TRENDS

September 11, 2024 Committee on Strategic Initiatives

## **Outline**

- Trends in college enrollment (national and UNC)
- Drivers of enrollment trends
  - Demographics
  - Macroeconomic conditions
  - College-going rates
  - Application and admissions practices
  - Student success practices
- Implications for UNC System policy and practice



## **Trying Times Ahead for Higher Education**

TODAY'S BIG QUESTION

## America's 'cataclysmic' drop in college enrollment

"The slide in the college-going rate since 2018 is the steepest on record"

THE SATURDAY ESSAY

## Why Americans Have Lost Faith in the Value of College

Three generations of 'college for all' in the U.S. has left most families looking for alternatives.

## A Generation of American Men Give Up on College: 'I Just Feel Lost'

The number of men enrolled at two- and four-year colleges has fallen behind women by record levels, in a widening education gap across the U.S.

June 07, 2024

#### A Rough Month for Campus Cuts

The end of the academic year brought announcements of job and program cuts at many institutions. Some colleges are eliminating dozens of jobs to reduce operating costs.

THE HIGHLIGH

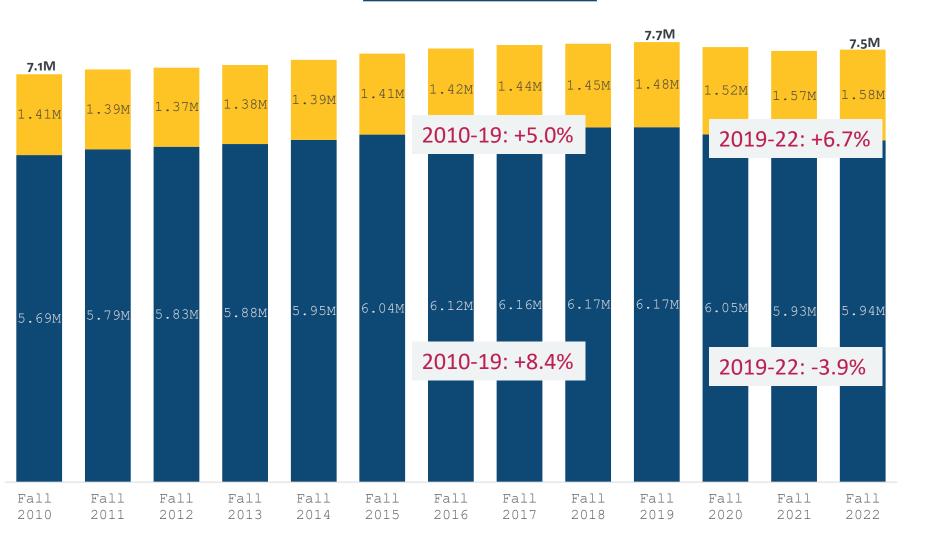
## The incredible shrinking future of college

The population of college-age Americans is about to crash. It will change higher education forever.



## **US College Enrollment:**

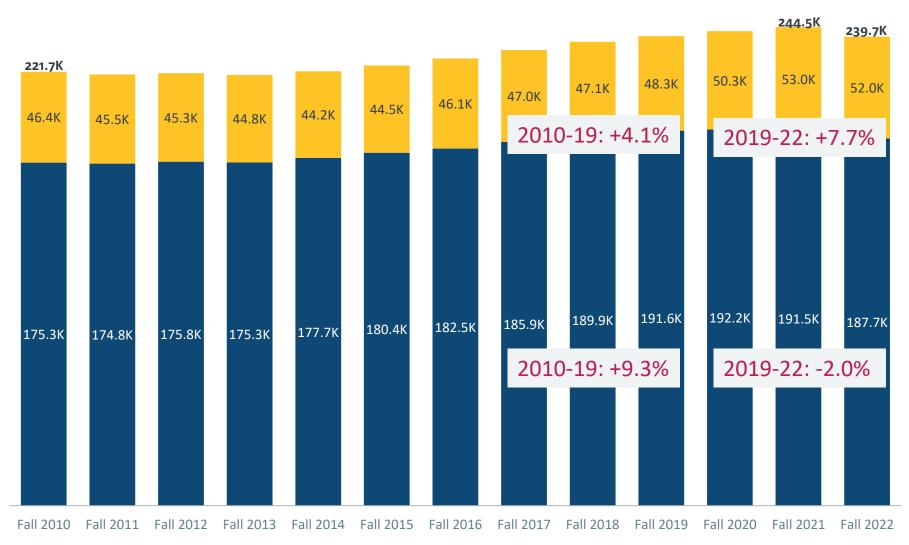
### Undergraduate and Graduate Enrollment at Public 4-Year Institutions







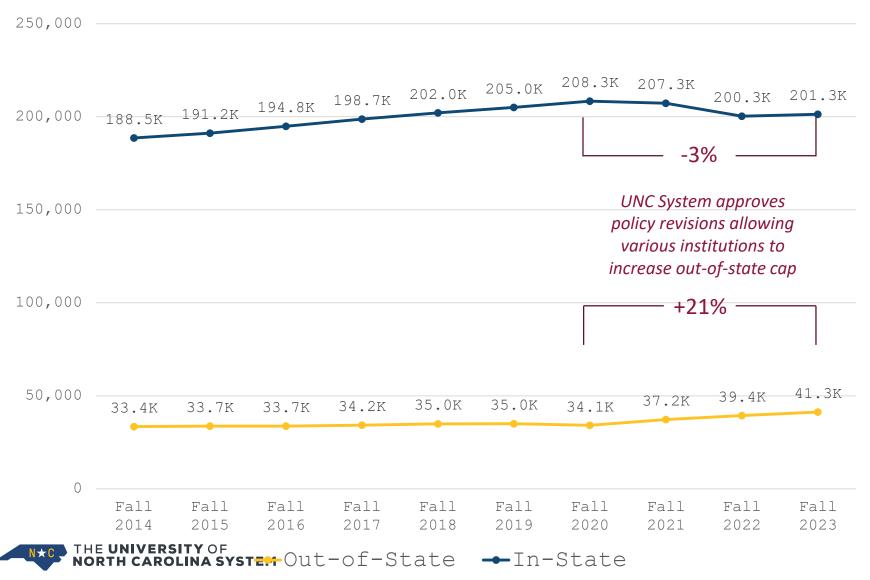
## UNC System Enrollment: Undergraduate and Graduate Enrollment (2010-2022)





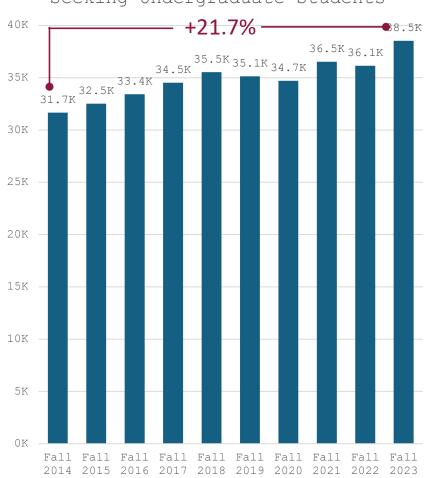
THE UNIVERSITY OF NORTH CAROLINA SYSTEM Undergraduate

## UNC System Enrollment: In-State vs. Out-of-State Students

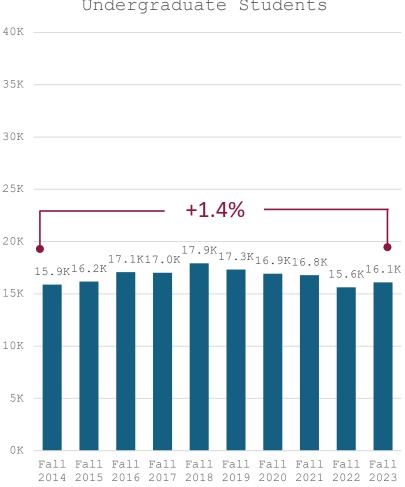


## **UNC System Enrollment:** New Undergraduate Students

New, First-Time, Degree-Seeking Undergraduate Students

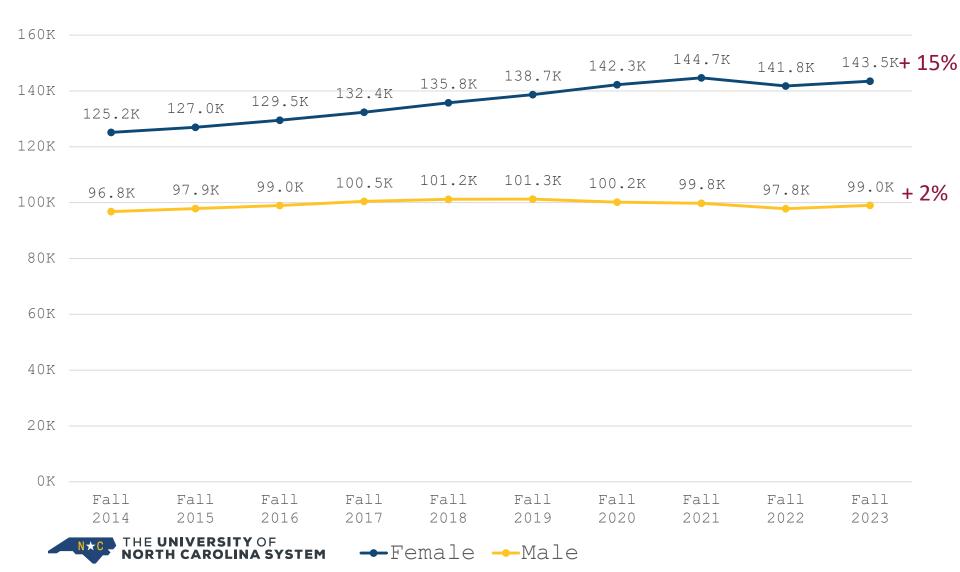




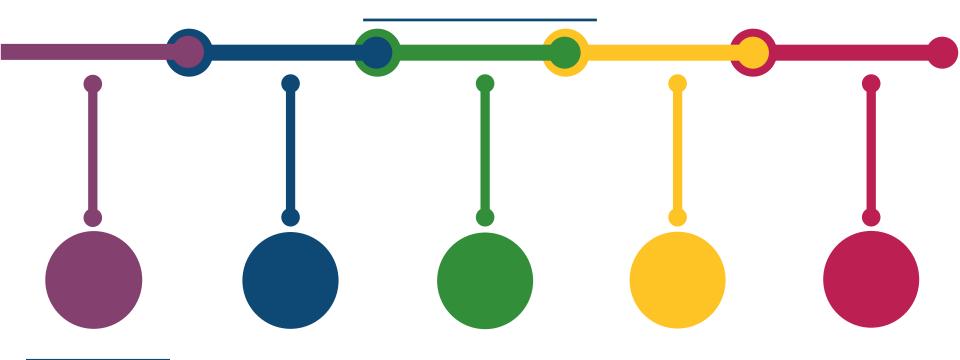




## **UNC System Enrollment:** Female vs. Male Students



### What Drives Enrollment?



#### **Demographic Shifts**

- Declining birth rates
- Int'l student migration patterns

#### **Macroeconomic Drivers**

- Business cycles and unemployment rates
- Household finances (e.g., savings rate)

#### **College-Going Rates**

- Declining perception of value of degree
- Rising wages for jobs post high school

#### **College Access Practices**

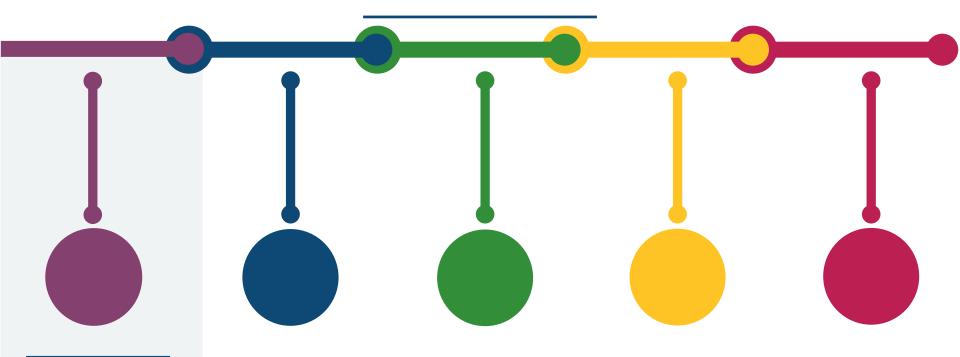
- Simplified application process
- Personalized acceptance videos/letters
- Expedited financial aid award letters

## Student Outcomes Practices

- Increased focus on retention
- Decreased time-todegree



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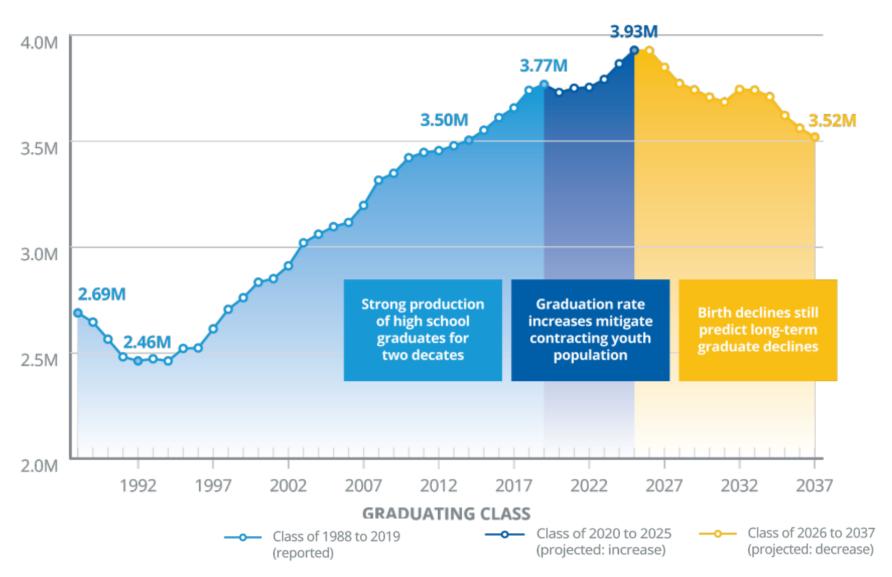
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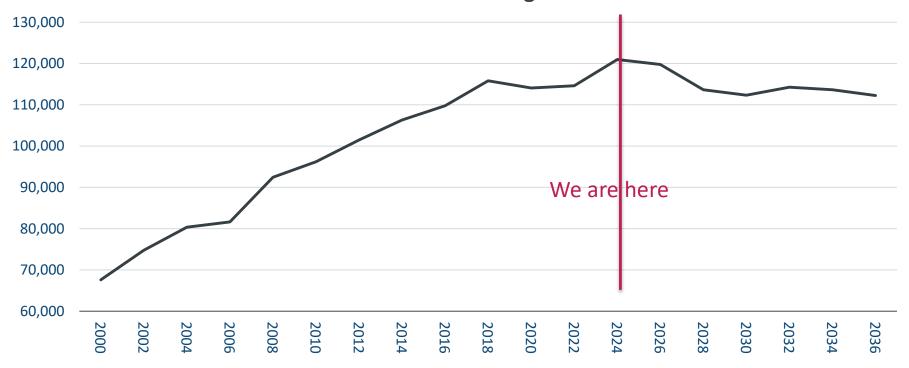
## **US: Projections of High School Graduates**





# North Carolina: Projections of High School Graduates

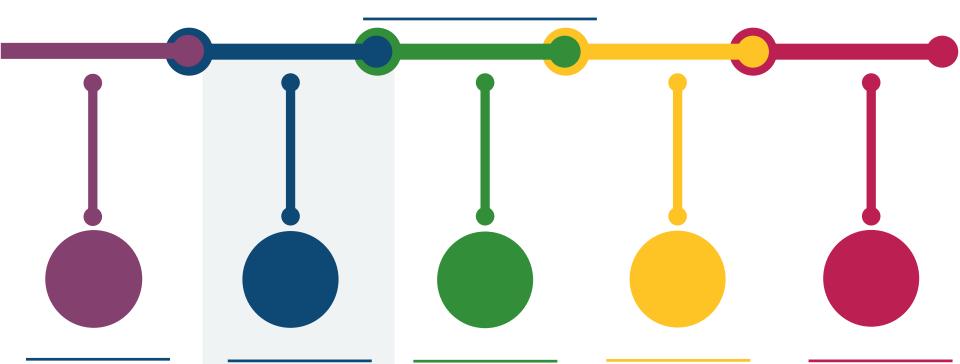
#### **North Carolina Public & Private High School Graduates**



The growth in High School Graduates from:						
2000-2007	2007 to 2017	2017 to 2027	2027 to 2037			
32.18%	27.54%	1.54%	-2.97%			



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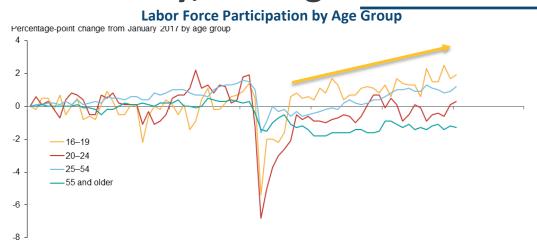
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### **US Labor Force Trends:**

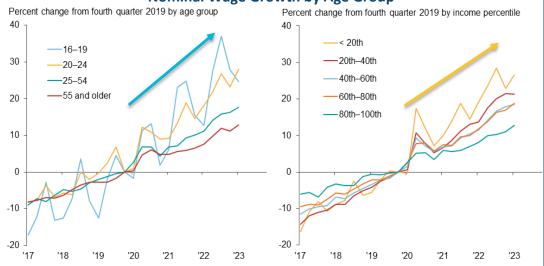
## Suddenly, Joining the Labor Market is More Attractive



NOTE: Change is measured as the labor force participation rate of each age group minus the baseline labor force participation rate of the same age

SOURCES: Federal Reserve Economic Data: authors' calculations

#### Nominal Wage Growth by Age Group



NOTES: Data are measured as the percent change in the average wage of the indicated group compared with their average wage in fourth quarter 2019. As expected, younger workers show significant seasonability in their wages. SOURCE: Current Population Survey.

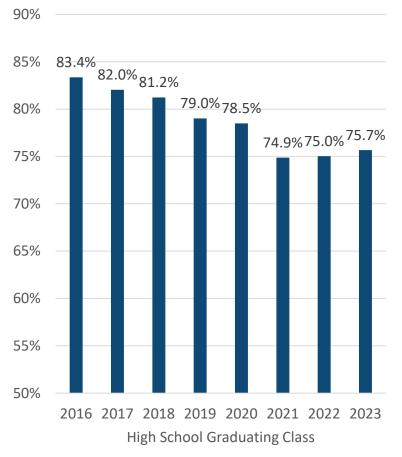
Young people face a trade-off between school and work. Over the past two years, **youths ages 16–19 have** become more likely to enter the labor **force**, increasing their labor force participation more than any other age group since January 2017....

In addition, individuals ages 20–24 have become "disconnected" at higher rates during the pandemic, meaning that they are neither enrolled in college nor participating in the labor force."

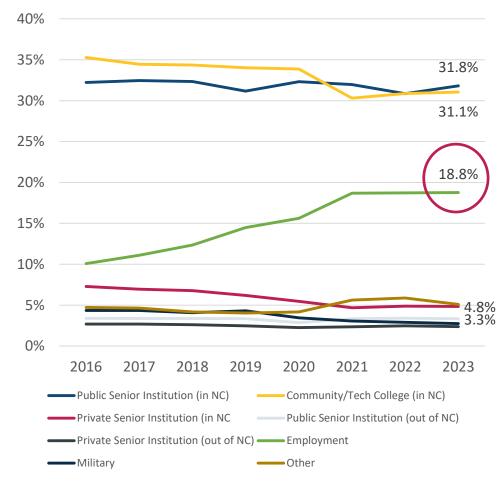
Federal Reserve Bank of Dallas,

## The Unanticipated Impact of Labor Force Trends

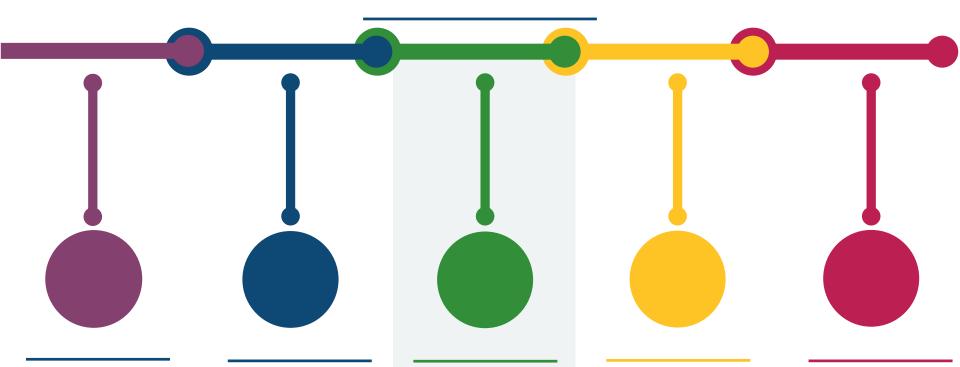
## Intention to Attend Any Type of Postsecondary Institution After Graduation



## NC High School Graduates Post Graduation Intentions



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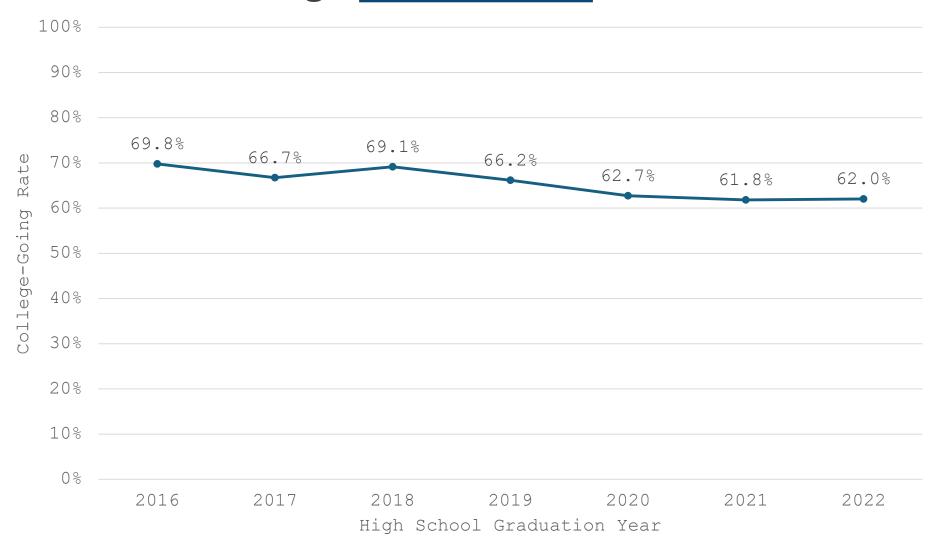
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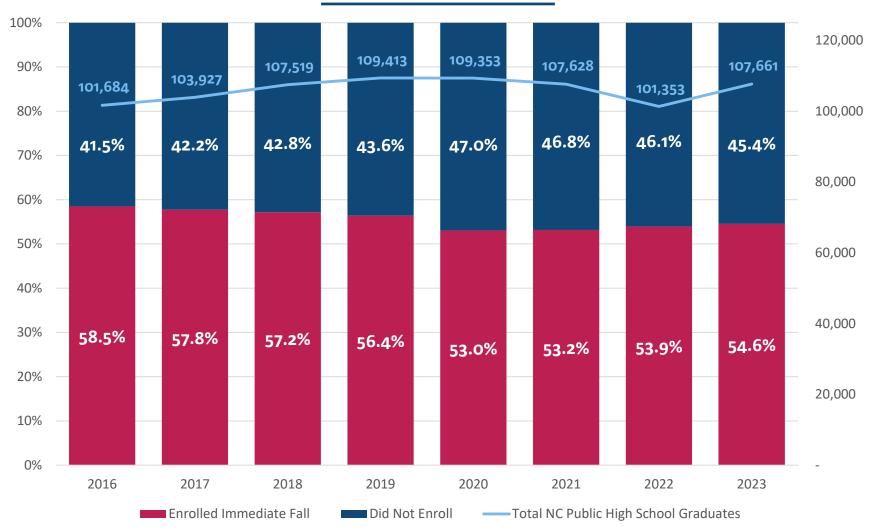
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## **US: Immediate College-Going Rate of High School Graduates**



# North Carolina: Immediate College-Going Rate of Public High School Graduates





## Where did NC Public HS Graduates Go?

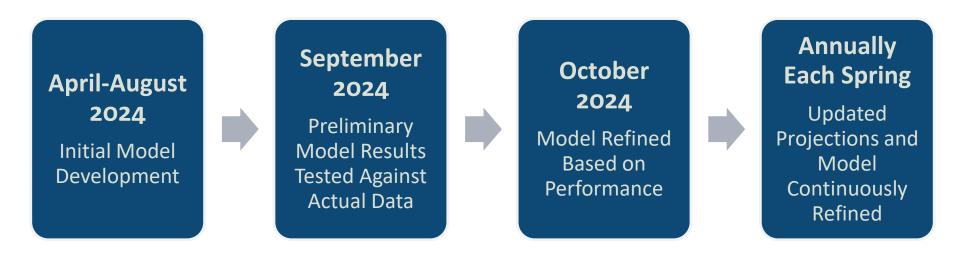
	All NC High School Graduates		College Attendees			
	2016	2023	+/-	2016	2023	+/-
Did not enroll	41.5%	45.4%	3.9%	-	-	-
UNC System	24.0%	24.3%	0.3%	41.1%	44.5%	3.4%
NCCCS	21.5%	19.5%	-2.1%	36.8%	35.7%	-1.2%
In-State Private 4-Year/Other	6.6%	4.4%	-2.2%	11.3%	8.1%	-3.2%
Out of State	6.3%	6.4%	0.1%	10.8%	11.7%	0.9%
Total HS Grads/College Attendees	101,684	107,661		59,453	58,732	

- Though the overall college-going rate has declined, the UNC System has continued to enroll approximately 24% of the high school graduating class.
- When considering only college attendees, the UNC System's market share has increased (~41% to ~45%), meaning the UNC System is enrolling a larger portion of an overall smaller pool of students.



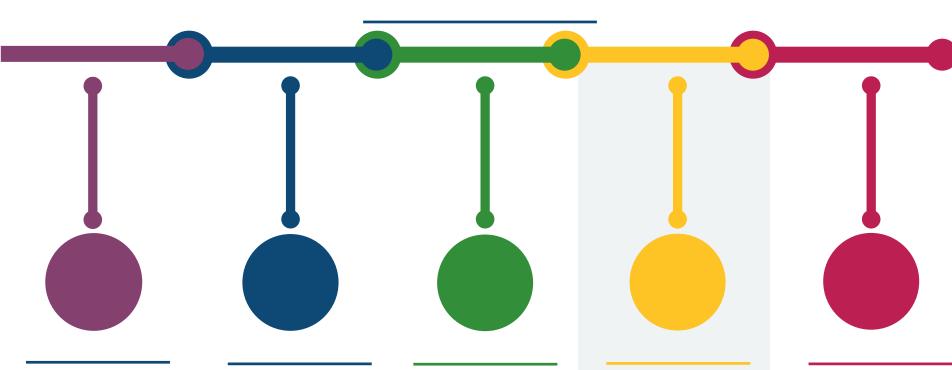
## UNC System Prepares for Shifts: New Enrollment Projection Model

**Goal:** Develop a student credit-hour projection model to predict total number of <u>state-fundable</u> student credit hours produced by UNC institutions in future years





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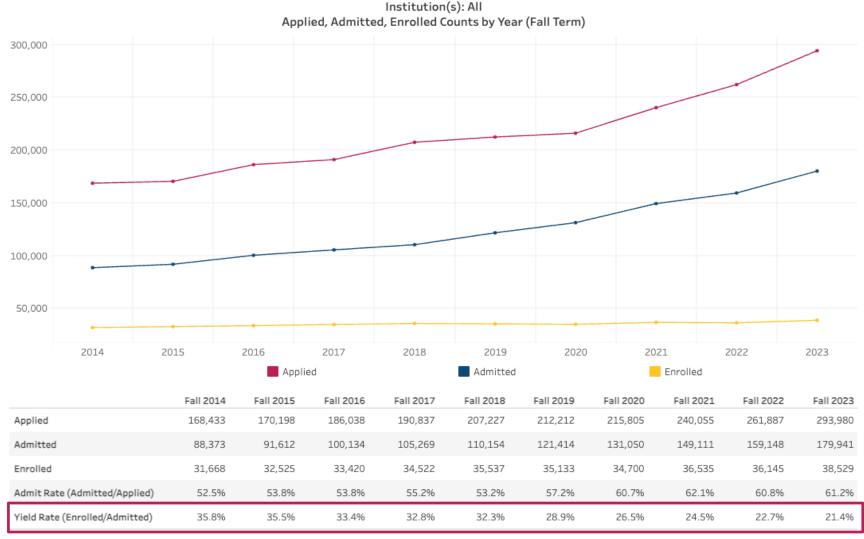
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# First...A Note On Matriculation Trends: Applications are Up, Yield Rates are Down!





## **College Access Best Practices**

#### State System Policies & Practices

- 4-yr Fixed Tuition Guarantee
- Simplified State Scholarship
- State-coordinated redirect campaigns
- State-coordinated simplified application campaigns
- Subsidized tuition (i.e., NC Promises)
- CC transfer articulation agreements and transfer guides

#### **Institution Policies & Practices**

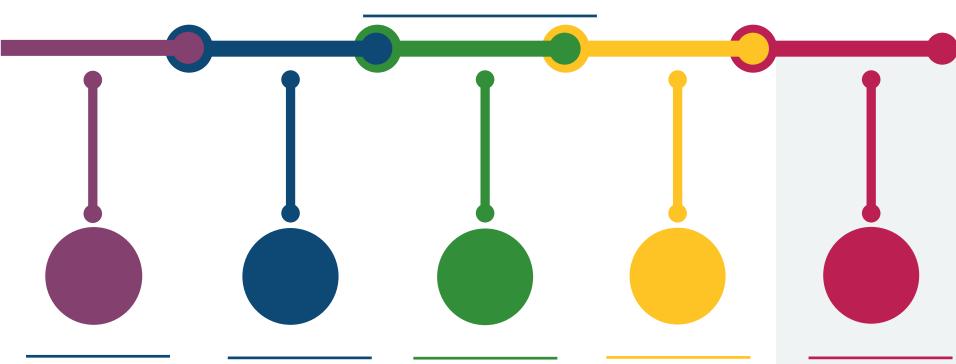
- Summer Bridge Programs
- Early Summer Orientation
- Expedited and Clear Financial Aid Award Letters
- Personalized communication strategies







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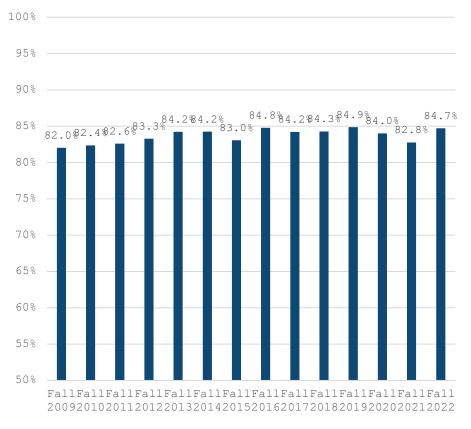
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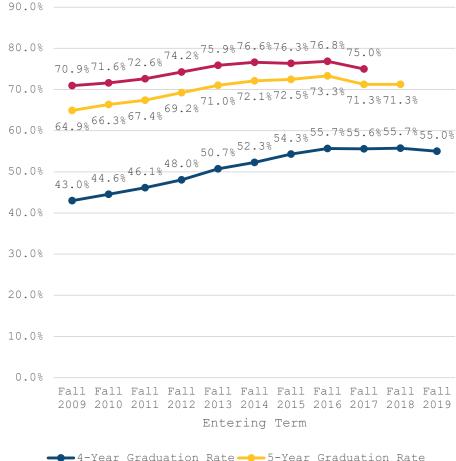


## UNC System Making Steady Progress on Persistence & Graduation Rates

UNC System First-time, Full-time Students Persisting into 2nd Year (At Same Inst.)



UNC System First-time, Full-time Graduation Rates (From Any US Inst.)

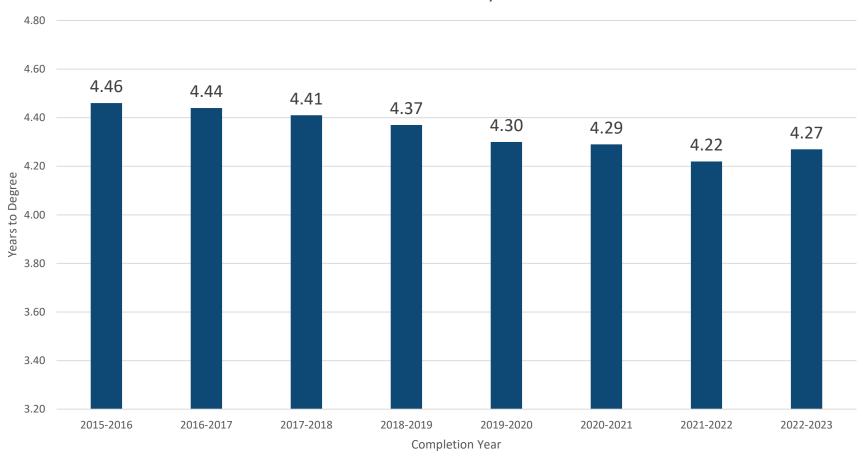


-6-Year Graduation Rate



## Time-to-Degree

## Time-to-Degree for Students Who Started as First-Time, Full-Time





#### TrACE: Overview

Well-Researched Program for community colleges is adapted at UNC System



Fall '21: UNC System partners with CUNY to replicate ASAP | ACE student success model

ies What Works Clearinghouse CUNY ASAP model included in "What Works Clearinghouse"



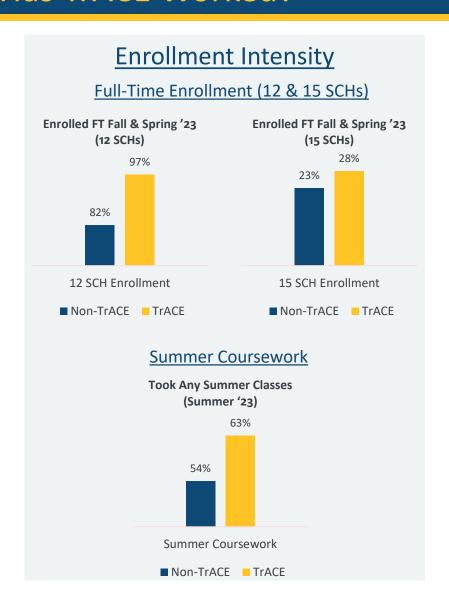
Fall '22 & '23: UNC System welcomes student cohorts

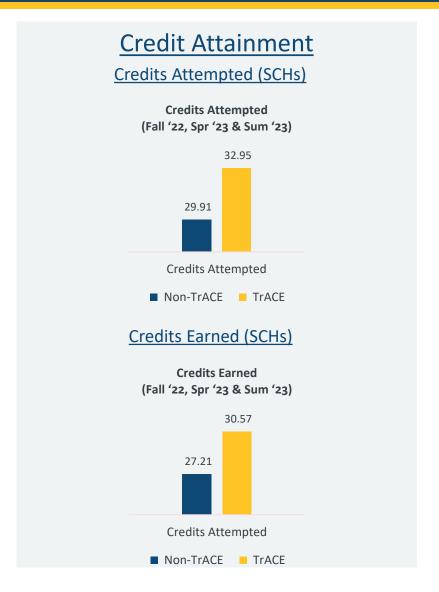
(TrACE: Transfer, Accelerate, Complete & Engage)

	Fall '22	Fall '23	Total
App State	49	75	124
ECU	53	75	128
UNCG	26	75	101
Total	128	225	353

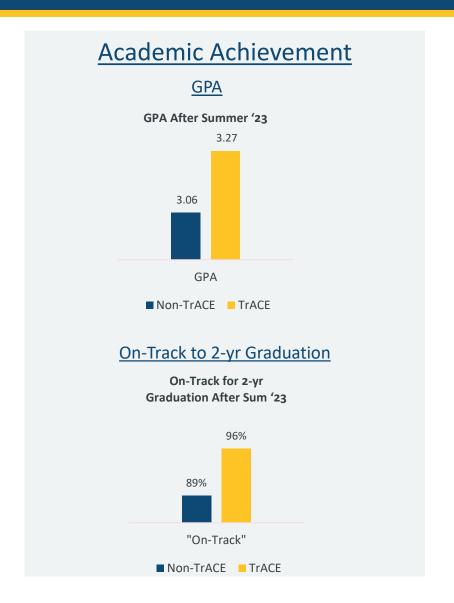


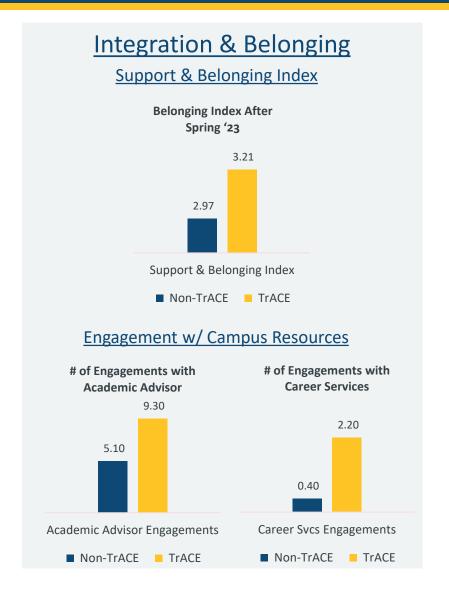
#### Has TrACE Worked?





## Has TrACE Worked? (cont'd)







# Current System and Institutional Practices Driving Student Success

- ✓ Restructuring student advising
- ✓ Using financial aid to incentivize student success
- ✓ Cultivating year-round enrollment
- ✓ Increasing the out-of-state enrollment cap
- ✓ Embracing new markets



## Implications for System Policy and Practice

- Exploring policies and practices related to credit transfer
  - Streamlined application process
  - Transcript review turnaround time
  - Technological solutions to make credit articulation and degree planning more transparent to students
  - Courses transfer into programs of study
- Optimizing academic program offerings



## THANK YOU









## QUESTIONS?





