F&A Funds Fueling Research at Carolina

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Research is Big Business

What Research Does

Trends in Research Funding

What is F&A

F&A Funds Help Keep Research Strong

AT CAROLINA, RESEARCH IS BIG BUSINESS

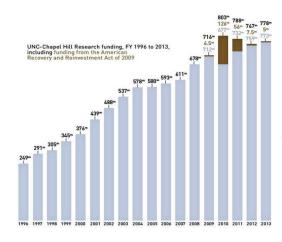
- 884 million in annual spending
- \$300 million annual payroll
- 10,000 UNC jobs supported
- 1,100 supplier businesses in North Carolina
- 11th nationally in R&D
- New revenues to North Carolina
 *90% of UNC research dollars come from outside the state

WHAT RESEARCH AT CAROLINA DOES

- Supports NC's innovation economy
- Drives UNC's national rankings
- Attracts the best faculty to NC
- Keeps NC's top students in North Carolina
- Spins out IP and new start-up businesses
- Improves lives and grows the economy.

TRENDS IN FUNDING AT CAROLINA Research is the largest source of revenue at the University. Government \$800M \$700M \$600M Research funding and the Carolina budget State Appropriations & Aid \$500M \$400M Tuition & Fees Private Gifts & Grants \$300M \$200M F&A is critical to \$100M Carolina's ability to maintain this '90 '91 '92 '93 '94 '95 '96 '97 '98 '99 '00 '01 '02 '03 '04 '05 '06 '07 '08 '09 '10 '11 '12 revenue stream

TRENDS IN RESEARCH FUNDING AT CAROLINA



The ability to reinvest F&A funds helped Carolina rise in national rankings and dollars awarded from outside funders.

WHAT IS F&A?

- Overhead funds paid by sponsors to support Carolina's research infrastructure.
 - ★ Federal government, corporations, and foundations pay it to ensure strong research infrastructure for their projects.
- It is nonrecurring revenue from individual research contracts.
- Faculty are the source of the University's F&A
 - ★ They bring it in only when they compete for and win research contracts

HOW CAROLINA USES F&A

- Compliance with federal laws and regulations
- · Start-up packages to recruit and retain best faculty
- Protect health and safety on campus
- New research labs & equipment
- · To secure patents and create start-up companies
- Research administration, ethics, animal care responsibilities.
- Debt service on research buildings
- Contingency reserves for an \$800 million contractbased business.





ARE F&A FUNDS ENOUGH TO KEEP UNC RESEARCH STRONG?

- No. Research is a three-way partnership
 - Sponsors, University, and State of North Carolina
 - That partnership is Carolina's competitive edge
 - This partnership drove Carolina's research from \$250 million in 1995 to \$800 million today
 - ★ But F&A funds are essential to keeping UNC as America's 11th largest university research engine.